October 6, 2023 8:30 to 10:00am Zoom Video Conferencing

https://us02web.zoom.us/j/86993468590?pwd=bkRibjZGaCtoSVFZMTNxNEtwN2ZJdz09

Webinar ID: 869 9346 8590

AGENDA

- 1. Call to Order (Trista Carter)
- 2. Public Comments
- 3. HRTC Comments and Updates
- 4. Occupational and Industry Assessment- Orange County Center of Excellence (Action Item- Vote to add as appendix to the Regional Plan Part I)
- 5. Community Response to Industries that support High-Quality Jobs
- 6. Process and Letter to consider Supporting Non-CERF Related Projects (Action Item- Vote to approve the process)
- 7. Theory of Change for Orange County
- 8. Adjourn

Labor Market Information to Support SCAG Subregional Implementation Plans & CERF: Orange County Industry Assessment October 6, 2023

Presented to: Orange County's High Road Transition Collaborative Prepared by: Orange County Center of Excellence



ORANGE COUNTY WORKFORCE DEVELOPMENT ALLIANCE



The COE & Orange County COE

The <u>Centers of Excellence for Labor Market Research</u> (COE) are the #1 source for labor market information for the California Community Colleges.

The <u>Orange County COE</u> (OC COE) is hosted at Rancho Santiago Community College District and serves OC's 9 community colleges and 1 noncredit institution.





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Good Industries & Family Supporting Industries: Definitions

- Good Industries: Are those that are considered a Recession-Stable, Great Recession-Stable and/or COVID-19 Pandemic-Stable Industry and have average earnings at or above the MIT Living Wage of \$23.66 for a single adult.
- Family Supporting Industries: An analysis of Census data shows that the average household size in Orange County is two adults and one child. Therefore, family-supporting industries meet the good industry criteria but have average earnings at or above the MIT Living Wage of \$25.57 for a family with two working adults and one child.

MIT Living Wage for Orange County, CA, accessed April 14, 2023



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2023 Recession-Stable Industries: *Methodology*

- 14 Recession-Stable Industries in Orange County
- Recession-Stable Industries are those that met the criteria to be considered both a Great Recession-Stable Industry and a COVID-19 Pandemic Recession-Stable Industry, as defined in the following slides







Exhibit 1: Recession-Stable Industries

Exhibit 1: Recession-Stable Industries in Orange County

NAICS	Industry	2005 Jobs	2021 Jobs	2005-2021 Employment Change	2005-2021 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
238210	Electrical Contractors and Other Wiring Installation Contractors*	13,365	18,177	4,812	36%	\$40.78	1.4	980		
611110	Elementary and Secondary Schools*	8,946	11,736	2,790	31%	\$24.00	0.9	207	\square	
454110	Electronic Shopping and Mail-Order Houses*	3,919	9,398	5,479	140%	\$31.63	1.5	832	Ø	Ø
541211	Offices of Certified Public Accountants*	5,196	6,989	1,794	35%	\$55.91	1.3	890	☑	Ø
334510	Electromedical and Electrotherapeutic Apparatus Manufacturing*	1,493	6,927	5,433	364%	\$91.93	8.4	60	Ø	☑
237310	Highway, Street, and Bridge Construction*	2,132	4,537	2,405	113%	\$50.41	1.0	67		\square
624190	Other Individual and Family Services*	1,542	4,525	2,983	193%	\$25.95	0.8	382	Ø	Ø
519130	Internet Publishing and Broadcasting and Web Search Portals*	1,437	3,050	1,613	112%	\$95.13	0.8	249	Ø	Ø









xhibit 1: Recession-Stable Industries in Orange County

			EXIIID	it 1: Recession-S	lable inausiries	in Orange (Jounny			
NAICS	Industry	2005 Jobs	2021 Jobs	2005-2021 Employment Change	2005-2021 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
561621	Security Systems Services (except Locksmiths)*	1,888	2,297	409	22%	\$51.07	1.5	111	☑	☑
337110	Wood Kitchen Cabinet and Countertop Manufacturing*	1,446	1,854	407	28%	\$32.72	1.3	74	Ø	Ø
541213	Tax Preparation Services*	856	1,725	869	102%	\$29.13	1.2	510	\square	\square
611710	Educational Support Services*	842	1,533	691	82%	\$29. <i>57</i>	0.7	278	☑	☑
624110	Child and Youth Services*	568	1,363	795	140%	\$26.79	0.6	88	Ø	\square
423620	Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers*	536	750	214	40%	\$158.19	2.1	97	Ø	☑
	Total	44,166	74,861	30,696	70%	N/A	N/A	4,822	N/A	N/A

Researcher's Note:

Recession-Stable Industries met the following criteria: Employment – Less than 7.4% employment decline between 2005 and 2009, as well as greater than 21.4% employment growth between 2010 and 2019 AND less than 8% employment decline between 2019 and 2020, as well as greater than 3.5% employment growth between 2020 and 2021. Number of Jobs – Employment above the median number of jobs for all industries in the majority of years between 2005 and 2021. Wages – Average hourly earnings are at or above \$23.66.

^{*}Great Recession and COVID-19 Pandemic-Stable Industry

2023 Great Recession-Stable Industries: *Methodology*

- 65 Great Recession-Stable Industries in Orange County
- **Employment –** Less than 7.4% employment decline between 2005 and 2009, as well as greater than 21.4% employment growth between 2010 and 2019.
- **Number of Jobs** Employment above the median number of jobs for all industries in the majority of years between 2005 and 2021.
- Wages Average hourly earnings are at or above MIT Living Wage for a single adult: \$23.66 (Good Industry) or \$25.57 for a family with two working adults and one child (Family Supporting Industry).







Exhibit 2: Great Recession-Stable industries

NAICS	Industry	2005 Jobs	2019 Jobs	2005-2019 Employment Change	2005-2019 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
<i>7</i> 13110	Amusement and Theme Parks	1 <i>7</i> ,839	32,184	14,346	80%	\$24.28	10.5	15		
902612	Colleges, Universities, and Professional Schools (State Government)	13,658	21,485	7,827	57%	\$53.40	0.8	218	\square	Ø
238210	Electrical Contractors and Other Wiring Installation Contractors*	13,365	18,074	4,709	35%	\$40.78	1.4	980	Ø	Ø
621210	Offices of Dentists	11,204	17,688	6,484	58%	\$36.02	1.6	2,750		
524210	Insurance Agencies and Brokerages	10,950	1 <i>7,</i> 516	6,566	60%	\$ <i>57</i> .31	1.3	1,956	\square	Ø
541511	Custom Computer Programming Services	13,240	16,476	3,236	24%	\$61.69	1.6	1,386	\square	\square
522110	Commercial Banking	9,962	15,246	5,284	53%	\$64.49	0.9	688		
531311	Residential Property Managers	10,048	13,274	3,226	32%	\$38.00	2.3	1,181	\square	Ø
452311	Warehouse Clubs and Supercenters	7,780	13,1 <i>57</i>	5,377	69%	\$24.97	0.5	43	\square	
623110	Nursing Care Facilities (Skilled Nursing Facilities)	7,568	12,050	4,482	59%	\$33.18	0.7	164	Ø	Ø









			Exhibit 2	: Great Recessio	n-Stable Industr	ies in Orang	je County			
NAICS	Industry	2005 Jobs	2019 Jobs	2005-2019 Employment Change	2005-2019 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
611110	Elementary and Secondary Schools*	8,946	11,051	2,105	24%	\$24.00	0.9	207	\square	
339112	Surgical and Medical Instrument Manufacturing	3,389	9,873	6,484	191%	\$69.89	7.0	78		
621610	Home Health Care Services	5,460	9,681	4,221	77%	\$27.04	0.6	396	\square	\square
541512	Computer Systems Design Services	5,464	9,397	3,933	72%	\$96.20	0.8	1,370	\square	\square
511210	Software Publishers	3,278	8,329	5,051	154%	\$96.29	1.3	293		
621340	Offices of Physical, Occupational and Speech Therapists, and Audiologists	3,085	8,083	4,998	162%	\$27.1 <i>7</i>	1.4	539	Ø	Ø
454110	Electronic Shopping and Mail-Order Houses*	3,919	7,000	3,081	79%	\$31.63	1.5	832	abla	
541211	Offices of Certified Public Accountants*	5,196	6,729	1,533	30%	\$55.91	1.3	890	\square	\square
623312	Assisted Living Facilities for the Elderly	4,757	6,726	1,969	41%	\$23.94	1.4	361	\square	
334510	Electromedical and Electrotherapeutic Apparatus Manufacturing*	1,493	6,491	4,998	335%	\$91.93	8.4	60	Ø	Ø



			Exhibit 2	: Great Recessio	n-Stable Industr	ies in Oranç	ge County			
NAICS	Industry	2005 Jobs	2019 Jobs	2005-2019 Employment Change	2005-2019 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
424210	Drugs and Druggists' Sundries Merchant Wholesalers	3,906	6,235	2,328	60%	\$75.22	2.1	361	Ø	Ø
336413	Other Aircraft Parts and Auxiliary Equipment Manufacturing	4,476	5,955	1,479	33%	\$49.01	4.5	66	Ø	Ø
541940	Veterinary Services	3,697	5,449	1 <i>,75</i> 3	47%	\$30. <i>77</i>	1.0	347	\square	$\overline{\checkmark}$
339116	Dental Laboratories	2,979	5,074	2,095	70%	\$38.01	9.1	158	$\overline{\checkmark}$	$\overline{\checkmark}$
238160	Roofing Contractors	3,062	4,509	1,446	47%	\$34.74	1.6	251	$\overline{\mathbf{A}}$	$ \overline{\checkmark} $
423830	Industrial Machinery and Equipment Merchant Wholesalers	3,098	4,122	1,024	33%	\$48.99	1.2	327	Ø	Ø
624190	Other Individual and Family Services*	1,542	3,841	2,299	149%	\$25.95	0.8	382	\square	\square
237310	Highway, Street, and Bridge Construction*	2,132	3,765	1,633	77%	\$50.41	1.0	67	\square	\square
334419	Other Electronic Component Manufacturing	1 <i>,</i> 786	3,631	1,845	103%	\$40.04	4.3	59	Ø	Ø
541380	Testing Laboratories	2,028	3,154	1,126	56%	\$39.65	1.4	181	$\overline{\checkmark}$	$\overline{\checkmark}$
623220	Residential Mental Health and Substance Abuse Facilities	1,227	3,128	1,900	155%	\$30.33	1.3	156	Ø	Ø



			Exhibit 2	: Great Recessio	n-Stable Industr	ies in Oranç	je County			
NAICS	Industry	2005 Jobs	2019 Jobs	2005-2019 Employment Change	2005-2019 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
519130	Internet Publishing and Broadcasting and Web Search Portals*	1,437	3,041	1,604	112%	\$95.13	0.8	249	Ø	Ø
238390	Other Building Finishing Contractors	2,092	2,906	814	39%	\$34.92	2.1	156	\square	\square
423610	Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers	2,022	2,662	640	32%	\$52.53	1.3	227	Ø	Ø
221210	Natural Gas Distribution	880	2,195	1,315	149%	\$88.94	0.9	17	Ø	\square
238290	Other Building Equipment Contractors	1,256	2,116	860	69%	\$54.26	1.1	105	Ø	\square
621910	Ambulance Services	1,389	2,114	725	52%	\$25.88	1.2	20	\square	\square
561621	Security Systems Services (except Locksmiths)*	1,888	2,083	194	10%	\$51.07	1.5	111	Ø	Ø
531120	Lessors of Nonresidential Buildings (except Miniwarehouses)	1,493	1,990	497	33%	\$67.61	0.9	316		Ø
488510	Freight Transportation Arrangement	1,371	1,856	485	35%	\$45.51	0.4	200	Ø	\square
424330	Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers	766	1,837	1,071	140%	\$38.82	2.0	189	Ø	Ø



•			Exhibit 2	: Great Recessio	n-Stable Industr	ies in Oranç	je County			
NAICS	Industry	2005 Jobs	2019 Jobs	2005-2019 Employment Change	2005-2019 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
562111	Solid Waste Collection	900	1,751	851	94%	\$39.13	0.8	48	\square	
622310	Specialty (except Psychiatric and Substance Abuse) Hospitals	1,069	1,744	675	63%	\$36.60	0.6	17	Ø	☑
311812	Commercial Bakeries	<i>7</i> 61	1,674	913	120%	\$28.03	0.7	36	\square	\square
<i>7</i> 11211	Sports Teams and Clubs	804	1,617	813	101%	\$159.80	1.2	26	\square	\square
337110	Wood Kitchen Cabinet and Countertop Manufacturing*	1,446	1,605	159	11%	\$32.72	1.3	74	Ø	V
621492	Kidney Dialysis Centers	722	1,575	853	118%	\$43.72	1.0	60	\square	
611 <i>7</i> 10	Educational Support Services*	842	1,571	730	87%	\$29.57	0.7	278		\square
446191	Food (Health) Supplement Stores	<i>7</i> 68	1,560	792	103%	\$26.63	2.5	164		\square
339114	Dental Equipment and Supplies Manufacturing	1,013	1,546	533	53%	\$73.47	6.6	28		\square
33441 <i>7</i>	Electronic Connector Manufacturing	<i>7</i> 58	1,457	698	92%	\$59.26	5.3	22	\square	\square
541213	Tax Preparation Services*	856	1,347	491	57%	\$29.13	1.2	510	\square	\square
624110	Child and Youth Services*	568	1,315	747	132%	\$26.79	0.6	88	Ø	Ø
532490	Other Commercial and Industrial Machinery and Equipment Rental and Leasing	459	1,289	830	181%	\$45.46	1.3	100	Ø	Ø



			Exhibit 2	: Great Recessio	n-Stable Industr	ies in Orang	ge County			
NAICS	Industry	2005 Jobs	2019 Jobs	2005-2019 Employment Change	2005-2019 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
424130	Industrial and Personal Service Paper Merchant Wholesalers	904	1,246	342	38%	\$40.29	1.7	72	Ø	\square
423840	Industrial Supplies Merchant Wholesalers	680	1,138	458	67%	\$49.43	0.8	156	\square	\square
424810	Beer and Ale Merchant Wholesalers	463	1,036	573	124%	\$59.27	0.9	12	\square	
332912	Fluid Power Valve and Hose Fitting Manufacturing	679	956	277	41%	\$53.56	2.2	18	Ø	
335999	All Other Miscellaneous Electrical Equipment and Component Manufacturing	489	918	429	88%	\$52.90	2.3	36	Ø	Ø
512110	Motion Picture and Video Production	572	854	282	49%	\$53.85	0.2	250	Ø	
446130	Optical Goods Stores	522	838	316	60%	\$27.90	1.0	121		$\overline{\mathbf{A}}$
448110	Men's Clothing Stores	<i>57</i> 8	784	206	36%	\$24.01	1.7	52		



Exhibit 2: Great Recession-Stable Industries in Orange County

NAICS	Industry	2005 Jobs	2019 Jobs	2005-2019 Employment Change	2005-2019 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
423620	Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers*	536	757	221	41%	\$158.19	2.1	97	Ø	☑
325998	All Other Miscellaneous Chemical Product and Preparation Manufacturing	472	730	258	55%	\$51.92	1.5	21	\square	\square
335122	Commercial, Industrial, and Institutional Electric Lighting Fixture Manufacturing	571	519	-52	-9%	\$40.75	1.9	18	Ø	Ø
	Total	222,557	361,998	139,441	63%	N/A	N/A	20,646	N/A	N/A

Researcher's Note:

Great Recession-Stable Industries met the following criteria: Employment – Less than 7.4% employment decline between 2005 and 2009, as well as greater than 21.4% employment growth between 2010 and 2019. **Number of Jobs** – Employment above the median number of jobs for all industries in the majority of years between 2005 and 2021. **Wages** – Average hourly earnings are at or above \$23.66.

^{*}Great Recession and COVID-19 Pandemic-Stable Industry

COVID-19 Pandemic Recession-Stable Industries: *Methodology*

- 74 COVID-19 Pandemic Recession-Stable Industries in Orange County
- **Employment –** Less than 8% employment decline between 2019 and 2020, as well as greater than 3.5% employment growth between 2020 and 2021.
- Number of Jobs Employment above the median number of jobs for all industries in the majority of years between 2005 and 2021.
- Wages Average hourly earnings are at or above MIT Living Wage for a single adult: \$23.66 (Good Industry) or \$25.57 for a family with two working adults and one child (Family Supporting Industry).







Exhibit 3: COVID-19 Pandemic Recession-Stable Industries

NAICS	Industry	2019 Jobs	2021 Jobs	2019-2021 Employment Change	2019-2021 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
531210	Offices of Real Estate Agents and Brokers	18,151	19,608	1,456	8%	\$55.34	2.9	2,892	☑	\square
238210	Electrical Contractors and Other Wiring Installation Contractors*	18,074	18,1 <i>77</i>	103	1%	\$40.78	1.4	980	☑	\square
541219	Other Accounting Services	10,263	13,352	3,090	30%	\$34.88	2.7	745	☑	
611110	Elementary and Secondary Schools*	11,051	11,736	685	6%	\$24.00	0.9	207	☑	
522292	Real Estate Credit	9,587	11,649	2,061	22%	\$85.99	3.7	398		
454110	Electronic Shopping and Mail-Order Houses*	7,000	9,398	2,398	34%	\$31.63	1.5	832	☑	Ø
446110	Pharmacies and Drug Stores	6,855	7,398	543	8%	\$31.98	1.0	668	\square	$\overline{\mathbf{Z}}$
621511	Medical Laboratories	5,237	7,172	1,935	37%	\$46.80	2.8	216	\checkmark	
492110	Couriers and Express Delivery Services	5,857	<i>7,</i> 11 <i>7</i>	1,260	22%	\$28.60	0.7	105	Ø	\square
541211	Offices of Certified Public Accountants*	6,729	6,989	260	4%	\$55.91	1.3	890	☑	\square
621399	Offices of All Other Miscellaneous Health Practitioners	6,263	6,963	699	11%	\$33.81	3.3	340	Ø	\square









		Exhibi	t 3: COVII	0-19 Pandemic R	ecession - Stable	Industries i	n Orange C	ounty		
NAICS	Industry	2019 Jobs	2021 Jobs	2019-2021 Employment Change	2019-2021 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
334510	Electromedical and Electrotherapeutic Apparatus Manufacturing*	6,491	6,927	435	7%	\$91.93	8.4	60	Ø	
522310	Mortgage and Nonmortgage Loan Brokers	5,181	6,587	1,406	27%	\$71.42	4.6	608		\square
541990	All Other Professional, Scientific, and Technical Services	3,864	6,244	2,381	62%	\$31.00	1.6	329	Ø	☑
541715	Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	5,021	6,219	1,199	24%	\$85.83	1.1	241	☑	Ø
423450	Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers	4,505	5,179	673	15%	\$65.30	1.7	333	Ø	Ø
902999	State Government, Excluding Education and Hospitals	4,187	4,756	569	14%	\$55.20	0.2	162	Ø	Ø
237310	Highway, Street, and Bridge Construction*	3,765	4,537	772	21%	\$50.41	1.0	67	☑	\square



		Exhibi	† 3: COVII	D- 19 Pandemic R	ecession - Stable	Industries i	n Orange C	ounty		
NAICS	Industry	2019 Jobs	2021 Jobs	2019-2021 Employment Change	2019-2021 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
624190	Other Individual and Family Services*	3,841	4,525	684	18%	\$25.95	8.0	382	Ø	$\overline{\checkmark}$
811111	General Automotive Repair	3,649	3,719	70	2%	\$31.52	0.6	853	\square	\square
524127	Direct Title Insurance Carriers	3,026	3,667	641	21%	\$77.45	4.2	70	\square	\square
444190	Other Building Material Dealers	3,231	3,291	60	2%	\$47.56	1.2	224	\square	\square
621420	Outpatient Mental Health and Substance Abuse Centers	2,273	3,050	778	34%	\$29.21	1.0	128	Ø	\square
519130	Internet Publishing and Broadcasting and Web Search Portals*	3,041	3,050	9	0%	\$95.13	0.8	249		\square
518210	Data Processing, Hosting, and Related Services	2,652	2,996	344	13%	\$58.98	0.7	206		\square
621320	Offices of Optometrists	2,255	2,691	436	19%	\$30.49	1.6	335		
541420	Industrial Design Services	810	2,639	1,829	226%	\$97.08	11.1	59	\square	\square
561621	Security Systems Services (except Locksmiths)*	2,083	2,297	215	10%	\$51.07	1.5	111	☑	\square
541620	Environmental Consulting Services	1,915	2,237	322	17%	\$52.84	2.2	170	\square	\square
334418	Printed Circuit Assembly (Electronic Assembly) Manufacturing	1,854	2,045	191	10%	\$56.8 <i>7</i>	3.2	53		Ø



		Exhibi	† 3: COVID	0-19 Pandemic R	ecession - Stable	Industries i	n Orange C	ounty		
NAICS	Industry	2019 Jobs	2021 Jobs	2019-2021 Employment Change	2019-2021 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
237130	Power and Communication Line and Related Structures Construction	1,839	1,985	146	8%	\$60.38	0.6	49	Ø	Ø
423990	Other Miscellaneous Durable Goods Merchant Wholesalers	1,824	1,956	133	7%	\$45.29	2.0	182	Ø	Ø
621493	Freestanding Ambulatory Surgical and Emergency Centers	1,578	1,917	339	21%	\$38.65	1.0	100	Ø	Ø
337110	Wood Kitchen Cabinet and Countertop Manufacturing*	1,605	1,854	248	15%	\$32.72	1.3	74	Ø	Ø
423320	Brick, Stone, and Related Construction Material Merchant Wholesalers	1,814	1,785	-29	-2%	\$44.35	2.5	95	Ø	Ø
323113	Commercial Screen Printing	1,702	1,784	82	5%	\$26.64	2.2	125	Ø	\square
541614	Process, Physical Distribution, and Logistics Consulting Services	1,699	1,757	58	3%	\$34.39	1.1	184	✓	
541213	Tax Preparation Services*	1,347	1,725	378	28%	\$29.13	1.2	510	Ø	\square
<i>5</i> 61 <i>7</i> 10	Exterminating and Pest Control Services	1,678	1,689	11	1%	\$32.68	1.1	184	Ø	Ø
453998	All Other Miscellaneous Store Retailers (except Tobacco Stores)	1,260	1,630	369	29%	\$28.74	0.6	204	Ø	Ø



chibit 3: COVID-19 Pandemic Recession-Stable Industries in Orange County

		EXNIDI	3: COVIL)-19 Pandemic R	ecession-stable	inaustries i	n Orange C	ounty		
NAICS	Industry	2019 Jobs	2021 Jobs	2019-2021 Employment Change	2019-2021 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
611 <i>7</i> 10	Educational Support Services*	1,571	1,533	-38	-2%	\$29.57	0.7	278	\square	\square
446199	All Other Health and Personal Care Stores	1,114	1,437	323	29%	\$47.89	2.0	140	\square	\square
423220	Home Furnishing Merchant Wholesalers	1,328	1,416	88	7%	\$38.45	2.0	130	\square	\square
238150	Glass and Glazing Contractors	1,175	1,391	215	18%	\$36.69	1.4	97	\square	\square
624110	Child and Youth Services*	1,315	1,363	48	4%	\$26.79	0.6	88	\square	\square
621498	All Other Outpatient Care Centers	1,083	1,345	261	24%	\$42.93	0.6	91	\square	\square
339115	Ophthalmic Goods Manufacturing	1,355	1,326	-29	-2%	\$46.48	5.2	14	\square	\square
561431	Private Mail Centers	882	1,279	397	45%	\$28.93	3.4	111	\square	☑
522320	Financial Transactions Processing, Reserve, and Clearinghouse Activities	1,183	1,190	8	1%	\$60.97	0.8	113	Ø	Ø
339920	Sporting and Athletic Goods Manufacturing	1,037	1,158	121	12%	\$32.60	1.9	68	\square	\square
<i>5</i> 61 <i>7</i> 90	Other Services to Buildings and Dwellings	981	1,128	147	15%	\$25.98	0.9	211	☑	☑
541410	Interior Design Services	1,122	1,124	2	0%	\$39.01	0.8	314	\square	\square
484121	General Freight Trucking, Long-Distance, Truckload	784	1,111	327	42%	\$34.01	0.1	216	Ø	Ø
312111	Soft Drink Manufacturing	993	1,092	99	10%	\$46.98	1.2	14	Ø	Ø



Exhibit 3: COVID-19 Pandemic Recession-Stable Industries in Orange County

	Exhibit 3: COVID-19 Pandemic Recession-Stable Industries in Orange County									
NAICS	Industry	2019 Jobs	2021 Jobs	2019-2021 Employment Change	2019-2021 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
484210	Used Household and Office Goods Moving	976	1,074	98	10%	\$29.44	1.0	99	\square	\square
221112	Fossil Fuel Electric Power Generation	28	970	942	3396%	\$95.22	1.1	15	Ø	Ø
561440	Collection Agencies	915	880	-35	-4%	\$36.87	0.7	57	\square	
314999	All Other Miscellaneous Textile Product Mills	766	834	68	9%	\$29.07	2.4	36	\square	\square
423730	Warm Air Heating and Air-Conditioning Equipment and Supplies Merchant Wholesalers	793	827	33	4%	\$81.93	1.0	54	\square	Ø
485991	Special Needs Transportation	648	821	173	27%	\$25.64	1.1	30	Ø	Ø
484220	Specialized Freight (except Used Goods) Trucking, Local	526	<i>7</i> 78	251	48%	\$38.52	0.3	86	Ø	Ø
423620	Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers*	757	750	-7	-1%	\$158.19	2.1	97		
326160	Plastics Bottle Manufacturing	<i>7</i> 13	746	32	5%	\$36.43	1.9	9	\square	☑
811219	Other Electronic and Precision Equipment Repair and Maintenance	571	662	91	16%	\$47.37	1.4	53	Ø	Ø



		Exhibi	† 3: COVID	19 Pandemic R	ecession–Stable	Industries i	n Orange C	ounty		
NAICS	Industry	2019 Jobs	2021 Jobs	2019-2021 Employment Change	2019-2021 % Employment Change	Average Hourly Earnings	2021 Location Quotient	2021 Establishments	Good Industry (MIT Living Wage \$23.66)	Family Supporting Industry (MIT Living Wage \$25.57)
541714	Research and Development in Biotechnology (except Nanobiotechnology)	502	656	154	31%	\$79.09	0.2	111	Ø	Ø
812210	Funeral Homes and Funeral Services	558	616	58	10%	\$38.16	0.5	41	☑	\square
444220	Nursery, Garden Center, and Farm Supply Stores	545	586	41	8%	\$25.16	0.3	52	☑	
424820	Wine and Distilled Alcoholic Beverage Merchant Wholesalers	503	<i>57</i> 8	75	15%	\$ <i>75</i> .98	0.6	39	☑	
481111	Scheduled Passenger Air Transportation	547	555	8	1%	\$45.51	0.1	9	\square	\square
523991	Trust, Fiduciary, and Custody Activities	383	485	102	27%	\$47.65	2.3	60	\square	\square
336991	Motorcycle, Bicycle, and Parts Manufacturing	345	406	61	18%	\$55.57	3.1	19	Ø	Ø
336390	Other Motor Vehicle Parts Manufacturing	373	401	28	8%	\$36.05	0.2	29	\square	\square
522120	Savings Institutions	181	218	38	21%	\$26.42	0.2	9	\square	\square
325520	Adhesive Manufacturing	195	209	13	7%	\$67.54	0.8	12	☑	\square
	Total	211,803	245,242	33,439	16%	N/A	N/A	17,414	N/A	N/A

Researcher's Note:

COVID-19 Pandemic Recession-Stable Industries met the following criteria: Employment – Less than 8% employment decline between 2019 and 2020, as well as greater than 3.5% employment growth between 2020 and 2021. Number of Jobs – Employment above the median number of jobs for all industries in the majority of years between 2005 and 2021. Wages – Average hourly earnings are at or above \$23.66.

^{*}Great Recession and COVID-19 Pandemic-Stable Industry

OC Center of Excellence for Labor Market Research



This Industry Assessment was conducted in support of the Southern California Association of Government (SCAG)
Labor Market Information to support Subregional
Implementation Plans. For more information, please contact the Orange County Center of Excellence.

Jesse Crete, Ed.D.

OC COE Director

crete jesse@rsccd.edu



Jacob Poore
OC COE Assistant Director
poore jacob@rsccd.edu







The below summaries explore the response by surveyed communities to the following question:

What industries do you think are most important to support/grow in Orange County in order to provide high-quality future jobs for the community?

Overall Findings by Industry

- The **Healthcare** industry is viewed as the most important to support or grow in OC, with 22.98% of responses.
- **Education** is the second most important industry according to respondents, comprising 18.10% of responses.
- **Computer and Information Technology** is the third most important industry, with 11.82% of responses.
- Other significant industries include Legal (10.58%), Life Physical and Social Sciences (9.91%), Business and Financial Operations (8.62%), Architecture and Engineering (6.04%), Construction (5.65%), and Arts Design & Entertainment (4.88%).
- The category labeled as **Other** accounted for just 1.42% of responses.

Findings from the responses who clarified "Other":

- The most important "Other" industry to support or grow in OC is **Community services/resources**, with 16.07% of responses.
- This is closely followed by **Housing/Affordable Housing**, which received 14.29% of responses.
- Other notable industries include Health (Mental/Parenting Support/Public),
 Vocational Services/Service Industry, and Manufacturing, each with approximately 8.93% to 7.14% of responses.
- Several industries such as Renewable Energy/Green Industry, Trades training, Unionized industries, Aerospace, Tax, Singers/actors/literature/musicians, Tourism, and Transportation each received less than 5% of responses.

In summary, Healthcare, Education, and Computer and Information Technology are viewed as the top industries to support or grow in Orange County, while Community services/resources and Housing/Affordable Housing are the top among the "Other" category.

Summary of Income Levels by Industry

- **Healthcare** is the industry with the highest percentage of responses (23.17%). The largest income group in this industry is those earning under \$25,000 (31.01%), followed by those who prefer not to state their income (24.49%).
- **Education** is the second most represented industry (18.14%). The largest income group here also prefers not to state their income (26.57%), followed by those earning between \$25,000 and \$50,000 (22.95%).
- Computer and Information Technology industry (11.77%) has a significant percentage of individuals who prefer not to state their income (26.56%). However, the income group with the highest earnings, i.e., over \$100,000, is more represented here (13.39%) than in healthcare and education.
- The **Legal** industry (10.48%) has the highest percentage of individuals who prefer not to state their income (30.58%). Also, a significant proportion of individuals earn under \$25,000 (29.95%).
- Life Physical and Social Sciences (9.85%) and Business and Financial Operations (8.74%) industries have similar income distribution with the largest group preferring not to state their income.
- Architecture and Engineering (6.00%) has the highest percentage of individuals earning over \$100,000 (11.16%) compared to all industries besides Computer and Information Technology.
- Construction (5.56%) and Arts Design & Entertainment (4.79%) industries have similar income distributions, with the largest group being those who prefer not to share their income.
- The **Other** category (1.50%) has the largest proportion of individuals earning under \$25,000 (30.70%) and the second-largest group is those who prefer not to state their income (21.93%).

In general, across all industries, there is a significant percentage of individuals who prefer not to state their income, ranging from 21.93% to 30.58%. The income group earning under \$25,000 also has a significant representation in all industries. However, the percentage of individuals earning over \$100,000 is relatively low across all industries, with the highest representation in the Computer and Information Technology and Architecture and Engineering industries.

Summary of Race/Ethnicity by Industry

- 1. **Healthcare**: This industry is predominantly represented by the Asian or Asian American community at 47.27%, followed by the Hispanic or Latinx community at 37.39%. The white community has a relatively low representation here, at 8.82%.
- 2. **Education**: Once again, the Asian or Asian American (41.10%) and the Hispanic or Latinx (44.17%) communities are heavily involved in this industry. The white community accounts for 7.75%.
- 3. **Computer and Information Technology**: Similar to the previous industries, the Asian or Asian American (40.55%) and the Hispanic or Latinx (38.43%) communities are widely represented. However, it also shows a slightly higher participation from the White community at 13.16%.
- 4. **Legal**: This industry replicates the same trend, with a high representation from the Asian or Asian American (46.86%) and the Hispanic or Latinx (41.30%) communities.
- 5. Other Industries (such as Business and Financial Operations, Construction, and Arts Design & Entertainment): They also follow a similar distribution, with predominant representation from the Asian or Asian American and Hispanic or Latinx communities.

On the other hand, if we look at the distribution of industries within each ethnicity:

- 1. **Asian or Asian American**: Healthcare (24.74%) and Education (17.21%) are the top industries.
- 2. **Hispanic or Latinx**: Again, Healthcare (21.13%) and Education (19.96%) are the top industries.
- 3. **White**: The white community shows a slightly different trend, with Healthcare (20.79%) and Computer and Information Technology (16.32%) being the top industries.

4.

In summary, the Asian or Asian American and Hispanic or Latinx communities are highly represented in most industries, especially in Healthcare and Education. The White community has a relatively lower representation in most industries, with slightly higher involvement in the Computer and Information Technology sector.

Summary of Age Group by Industry

- 1. **Healthcare**: The age group of 25-34 years has the highest representation in this industry (16.77%), followed by the 65 & Older age group (18.54%).
- 2. **Education**: The age group of 25-34 years is also heavily involved in this industry (19.79%), with the age group of 18-24 years following closely behind (15.89%).
- 3. **Computer and Information Technology**: The age group of 25-34 years is highly represented (18.87%), followed by ages 45-54 (16.23%).
- 4. **Legal**: The age group of 18-24 years has the highest representation (16.84%), with ages 55-64 following closely (15.51%).

On the other hand, if we look at the distribution of industries within each age group:

- 1. Ages 25 34: Healthcare (18.41%) and Education (19.69%) are the top industries.
- 2. **Ages 18-24**: Healthcare (21.25%) and Education (18.17%) are the top industries.
- 3. **Ages 65 & Older**: Healthcare (30.00%) and Education (15.90%) are the top industries.

In summary, the age groups of 25-34 and 18-24 are heavily represented in most industries, especially in healthcare and education. The age group of 65 & Older is also quite involved in the healthcare industry. The distribution of industries within each age group also shows that healthcare and education are the top industries across all age groups.

Summary of Gender by Industry

Industry by Gender Group:

- 1. **Healthcare**: The largest representation in this industry comes from females (65.29%), followed by males (31.61%).
- 2. **Education**: The female representation is also dominant in this industry (66.95%), followed by males (29.71%).
- 3. **Computer and Information Technology**: Females (59.46%) again have the highest representation, with males (37.31%) following.
- 4. **Legal**: Female representation dominates (64.72%), with males (31.59%) coming next.
- 5. **Life Physical and Social Sciences**: Females (66.75%) are the most represented, followed by males (28.74%).
- 6. **Business and Financial Operations**: Females (61.24%) are most represented, followed by males (36.31%).
- 7. **Architecture and Engineering**: Females (59.04%) dominate, followed by males (36.17%).
- 8. **Construction**: Female representation is highest (56.11%), followed by males (38.91%).
- 9. **Arts Design & Entertainment**: Females (65.18%) are the most represented, followed by males (28.01%).
- 10. **Other**: Females (62.93%) hold the most representation, followed by males (31.03%). In every industry, the representation of non-binary, prefer not to state, transgender, and other gender groups is significantly lower.

Gender Group by Industry:

- 1. **Female**: Healthcare (23.71%) and Education (19.04%) are the top industries for females.
- 2. Male: Healthcare (22.45%) and Education (16.53%) are the top industries for males.
- 3. **Non-Binary**: Healthcare (22.43%) and Education (18.69%) are the top industries for non-binary individuals.
- 4. **Prefer not to state**: Education (15.32%) and Life Physical and Social Sciences (15.32%) are the top industries.
- 5. **Transgender**: Healthcare (25.00%) and Legal (16.67%) are the top industries for transgender individuals.
- 6. Other: Healthcare (16.67%) and Legal (13.33%) are the top industries for others.

In summary, females dominate in all industries, followed by males. The healthcare and education sectors appear to be the most popular across all gender groups. The representation of non-binary, transgender, prefer not to state, and other gender groups is significantly lower in all industries.

Summary of Organization by Industry

- 1. The industry with the highest percentage of responses is Healthcare with 22.98%, followed by Education with 18.10%, and Computer and Information Technology with 11.82%.
- 2. The industry with the lowest percentage of responses is Other with 1.42%, preceded by Arts Design & Entertainment with 4.88%, and Construction with 5.65%.
- 3. VietRise seems to have the highest percentage of responses in most industries, particularly in the Legal (24.80%), Architecture and Engineering (26.16%), and Construction (23.66%) sectors.
- 4. BPSOS appears to dominate the 'Other' category with 27.35% of the responses.
- 5. Across all industries, OC Labor has the lowest representation, with the highest percentage of responses being in the Healthcare industry at just 0.05%.

Findings analyzed by organizational response show the following:

- 1. VietRise has the highest overall response rate at 19.40%, with the majority of responses in Healthcare (25.17%), Education (14.65%), and Legal (13.53%) industries.
- 2. BPSOS, with an overall response rate of 11.79%, had most responses in Healthcare (30.28%), Education (19.16%), and Legal (12.77%).
- 3. Latino Health Access, with a 10.34% overall response rate, had the highest response rate in Healthcare (21.86%), Education (20.33%), and Legal (13.98%).
- 4. OC Labor, despite having the lowest overall response rate at 0.04%, showed an even distribution across Architecture and Engineering, Legal, and Healthcare industries, each constituting 33.33% of their total responses.
- 5. Healthcare was the industry with the most responses for most organizations, followed by Education and Legal.



The Process

- 1. Must be the only project in the region applying for the grant.
- 2. Share, at a minimum, a two page summary of the project description, the need, and how the project will help in meeting the need.
- 3. Share the most current budget that will be submitted as part of the grant.
- 4. Allow for a two week window once item 1 and 2 are shared with the full HRTC for at least two 60 minute calls for members of the HRTC to learn about the project and ask questions.
- 5. After item 3, provide the most current documents in bullet item 1 and 2 to the HRTC a week before the next HRTC meeting.
- 6. 2/3rds of HRTC must vote in the affirmative.
- 7. A letter will be submitted.

This letter is to express that the [Project name] is validated by Orange County's Community Economic Resilience Fund (CERF) High Road Transition Collaborative (HRTC) to be compatible with **all** CERF project goals.

The Orange County CERF HRTC is cross sector collaborative with representatives from the following groups:

- California Native American Tribes
- Community members
- Economic development agencies
- Education and training providers
- Employers, businesses, and business associations
- Environmental justice organizations
- Government agencies
- Grassroots and community-based organizations and community organizers
- Labor organizations
- Philanthropic organizations
- Workforce entities

[Project Name] meets all of the following CERF project goals:

- 1. Demonstrates Proposed Impacts to Communities/Industries
- Demonstrates Project Feasibility, Commitments, and Community Support
- Promotes State Climate Goals
- 4. Supports Labor Standards and Job Quality
- 5. Demonstrates a Clear Role in Regional Strategy

Or

- 1. Equity
- 2. Sustainability
- 3. Job quality and access
- 4. Economic competitiveness
- 5. Economic resilience

The entities and individuals that comprise of this body are listed below. However, this letter may not necessarily mean that there was unanimous support of every entity or individual on the HRTC. For further information or questions, please contact Jesse Ben-Ron at ibenron@ocbc.org or (949) 794-7221.

Sincerely,

Orange County's CERF HRTC

American Indian Chamber of Commerce of California

Apolonio Cortes

Banning Ranch Conservancy

Bloom Energy

Boilermakers Local 92

CEO Leadership Alliance Orange County

Chapman University

Charitable Ventures

Chrysalis

Cielo

Citizens Climate Lobby

City of Garden Grove

City of Santa Ana

Climate Action Campaign

Cogstone Resource Management/Member of Gabrielino Tongva Community

Community Action Partnership of Orange County

Concordia University

Irvine

Cooperacion Santa Ana

Cox Business

CSUF

CSUF Center for Entrepreneurship

Donia Kayali

Family Assistance Ministries

First 5 California

Goodwill of Orange

County

Greater Irvine Chamber

Hope Builders

Hospitality Training

Academy

International Association of Machinists and Aerospace Workers

International Brotherhood of Electrical Workers Local

441

Iron Workers Local 416

Iron Workers Local 433

Irvine Valley College

Jamboree Housing

Johnice Williams

Karen Sarabia

Kevin Phung

LA/OC Building and Construction Trades

Latino Health Access

League of Cities OC

Maria Aguilar

North Orange County Community College

District

OC Black Chamber of

Commerce

OC Conservation Corps

OC Grantmakers

OC Labor Federation

OCAPICA

OCCORD

Octane

Orange County Business

Council

Orange County Coastkeeper

Orange County

Community Foundation

Orange County

Department of Education

Orange County Hispanic Chamber of Commerce

Orange Workforce

Alliance

Payomkawichum Kaamalam (Acjachemen)

Plumbers & Steamfitters,

Local 582

Sarah Riggs

SCAG

Sheet Metal Workers

Local 105

SoCal Gas

Sokollin Tes

Sunrise Movement Orange County

Sustain Socal

The Cambodian Family Community Center

The Kennedy Commission

THRIVE Santa Ana

UA Local Union 250

UMass Global

UNITE HERE Local 11

United Way of Orange

County

University of California,

Irvine

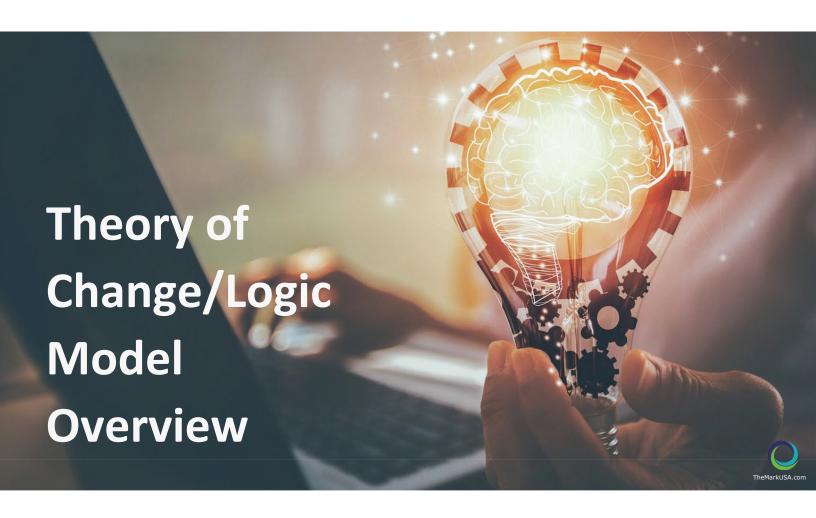
Vital Link

CERF Community of Practice Presentation

July 27, 2023







What is a Theory of Change?

Methodology for planning, participation, adaptive management, and evaluation used to promote social change.

 It explains how a given intervention or set of interventions are expected to lead to a specific change.



Theory of Change Diagram





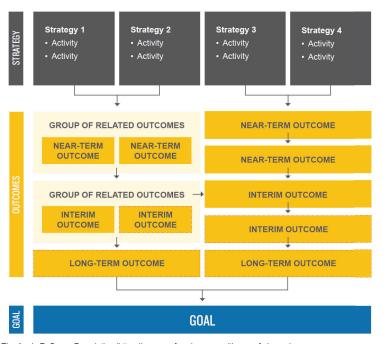


Theory of Change Diagram

Description: This theory of change reads from top to bottom, with strategies at the top flowing into outcomes in the middle section, which flow toward the goal at the bottom. Arrows show specific so-that relationships between linked outcomes. Similar outcomes are nested together within a larger box. Outcomes that have been prioritized are highlighted with a dashed border (prioritized outcomes could be those that are most critical for reaching the goal, or those that will be evaluated).

Level of detail and possible audiences: Graphic could contain highly detailed information, making it well suited for use by those within an organization who are guiding implementation or measurement and evaluation.

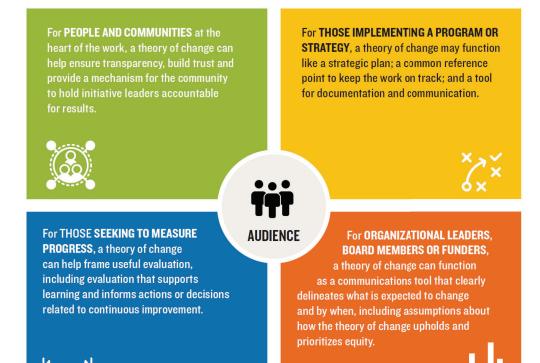




 $Source: The \ Annie \ E. \ Casey \ Foundation \ (https://www.aecf.org/resources/theory-of-change)$



Theory of Change Audience



Source: The Annie E. Casey Foundation (https://www.aecf.org/resources/theory-of-change)



Theory of Change Development Process



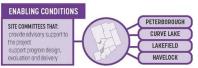
 $Source: The \ Annie \ E. \ Casey \ Foundation \ (https://www.aecf.org/resources/theory-of-change)$





VISION: To develop a dynamic local network of places for food dedicated to community, health and fairness.













-Participants demonstrate increased knowledge, skills, and behaviours related to food, nutrition, food preparation and food

Participants develop new social connections, leading to reduced social isolation



LONG-TERM IMPACTS

IMPROVED PHYSICAL & MENTAL HEALTH

A SUSTAINABLE & JUST LOCAL FOOD SYSTEM

MORE INCLUSIVE & **ENGAGED COMMUNITIES**

GUIDING PRINCIPLES

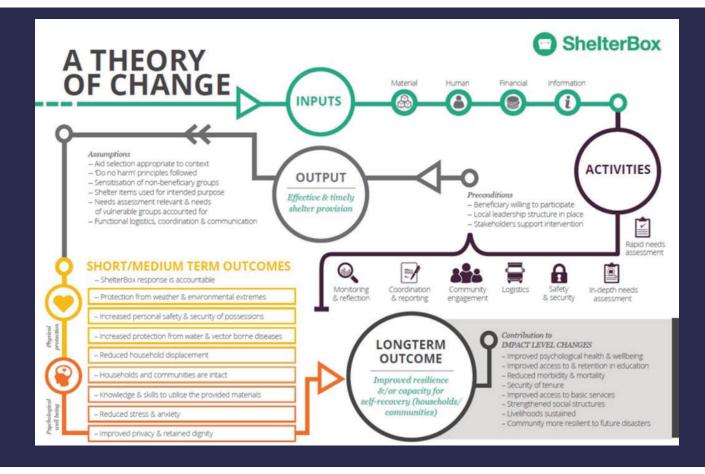
THE POWER OF FOOD

EMPOWERMENT

STRONG COMMUNITIES

JUSTICE & FAIRNESS







What is a Logic Model?

Some of you may have experience with the Theory of Change in relation to a Logic Model.

 A good logic model has a solid theory of change to guide it.

A logic model...

- Is a graphic depiction of your organization that identifies its resources, programming, and intended outcomes
- Shows the relationship between your program's activities and its expected outcomes
- Provides an overview of your organization that can serve as a roadmap for strategic planning



How a Logic Model Helps the HRTCs and the State



Program Planning: It helps you think through your program strategy and clarifies where you are and where you want to be.



Program Management: It "connects the dots" and can be the basis for developing a more detailed management plan. Using data collection and an evaluation plan, the logic model helps you track and monitor operations to better manage results. It can serve as the foundation for creating budgets a work plans.



Communication: It can show stakeholders at a glance what a program is doing (activities) and what it is achieving (outcomes), emphasizing the link between the two.



Consensus-Building: It can build common understanding and promotes-buy in among both internal and external stakeholders about what a program is, how it works, and what it is trying to achieve.



Fundraising: It demonstrates to funders that you have purposefully identifie what your program will do, what it hopes to achieve, and what resources yo will need to accomplish your work. It can also help structure and streamline grant writing.

(See page 6 of CERF Data Toolkit_April2023)

Parts of a Logic Model

Inputs - Resources available to support the program

Activities - Approaches that the program is going to use that are going to trigger or affect change

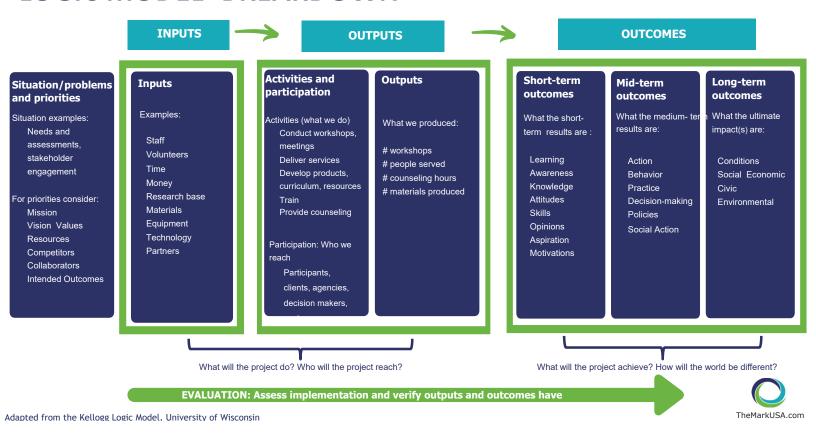
Outputs - Direct services/products that result from program activities that are often reported in numerical form

Outcomes - Changes you hope will result in participants or in the community from the activities being implemented, usually reported in comparative form (e.g., more, less). These are the steps along the way to achieving the ultimate impact

Impact - Ultimate change that the activities/interventions seek to achieve



LOGIC MODEL- BREAKDOWN



Logic Model

CERF IMPACT: Build an equitable and sustainable economy across California through regional worker-centered inclusive economic planning.

Inputs	Activities	Outputs	Outcomes
HRTC Convener and Fiscal Agent	Informing, engaging, and empowering diverse communities	Inclusive Planning Tables	Improved job quality and access
HRTC Members	Building effective partnerships	Capacity building (e.g., % percentage of funding HRTCs allocated to	Improved of climate-smart and sustainable industries
Inter-Agency Leadership	Developing social infrastructure and cross-regional collaboratives	capacity building?)	Improved economic
Team/Resources	Conducting Planning Meetings	Community Outreach/Engagement	activity, competitiveness, and resilience
The Mark Evaluation Team	Participating in Evaluation	(e.g., % of funding HRTCs allocated to	Increased community
	Meetings	outreach/engagement)	resilience
		Actionable economic plans and investments?	An inclusive and equitable economic plan
		Governance Structure	