California Jobs First Collaborative Meeting April 12, 2024 8:30 to 10:00am Zoom Video Conferencing

https://us02web.zoom.us/j/86993468590?pwd=bkRibjZGaCtoSVFZMTNxNEtwN2ZJdz09

Webinar ID: 869 9346 8590

AGENDA

- 1. Call to Order
- 2. Public Comments
- 3. Apprenticeships with OC Building Trades
- 4. Apprenticeships with Hospitality Training Academy
- 5. Update on Priority Industry Selections
- 6. Execution Timeline and General Updates
- 7. Adjourn

Registered Apprenticeship Programs

Andrew Gonzales
LA/OC Building and Construction Trades Council

Resources

Los Angeles and Orange County - LA/OC Building Trades www.laocbuildingtrades.org/apprenticeship-building-trades/

State of California - Department of Industrial Relations Division of Apprenticeship Standards

www.dir.ca.gov/das/das.html

US Government

US Department of Labor www.dol.gov/agencies/eta/apprenticeship www.Apprenticeship.gov

What is a Registered Apprenticeship Program?

Registered Apprenticeship is an industry-driven career pathway where employers can develop and prepare their future workforce. Individuals can obtain paid work experience, classroom instruction, and a portable, nationally-recognized credential.

Registered Apprenticeships are industry-vetted and approved and validated by the U.S. Department of Labor or a State Apprenticeship Agency. (apprenticeship.gov)

Three Pillars of Apprenticeship



What is an Apprenticeable Occupation?

An "Apprenticeable Occupation" is one that requires independent judgment and the application of manual, mechanical, technical, or professional skills. It is best learned through an organized system of on-the-job training, together with related and supplemental instruction. (California Department of Industrial Relations)

APPRENTICESHIP JOBS

APPRENTICESHIP PROGRAMS

Search open apprenticeship job opportunities from employers across the country and directly apply with the employer of the apprenticeship program. Can't find an open apprenticeship job to match your preferred location or occupation? Try connecting with an apprenticeship program to learn more about when they are accepting new apprentice applications by searching on the "Apprenticeship Programs" tab.

Occupation, Company Name, or Keywords

Location (City, State, or Zip)

SEARCH

MY SAVED JOBS

Browse your saved apprenticeship jobs to revisit job postings you've selected. To remove an apprenticeship job from your saved postings, click, or tap, the heart icon on the job description card. Please note that your saved jobs are only saved temporarily.

POPULAR LISTINGS NATIONWIDE

GRAPHIC DESIGNER / STEM INSTRUCTOR

SW Design School L3C (LLC)

Washington, DC 6 months ago

ENTRY LEVEL SOFTWARE DEVELOPER

Smoothstack, Inc.

Rockville, MD A year ago

COMPUTER PROGRAMMER / STEM INSTRUCTOR

SW Design School L3C (LLC)

San Antonio, TX 6 months ago

FINANCE BUSINESS PARTNER

AMERICAN INSTITUTE OF CPAs (AICPA)

Durham, NC A year ago

PCA TO CNA

Essential Health Careers

Utica, MS A year ago

REAL ESTATE PROJECT MANAGER

REHAB WARRIORS, PBC

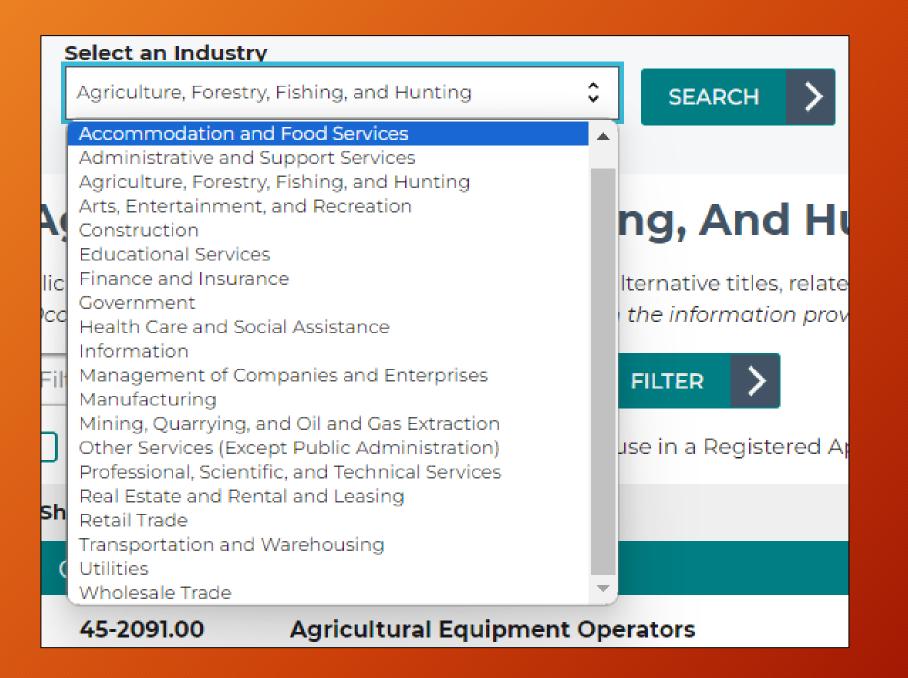
Del Rio, TX 2 months ago

Can I start a new Apprenticeship?

BYD LAUNCHES APPRENTICESHIP PROGRAM



Lancaster, Calif. (7/22/19) – BYD (Build Your Dreams), SMART Local 105, and Antelope Valley College announced the creation of a manufacturing apprenticeship program, providing crucial job training, especially to underserved populations.



(apprenticeship.gov)

Example Building Trades Program

APPRENTICE TRAINING



Detail your services

The JJATC Apprentice Training begins with an overview of pretechnical and industrial skills all mechanics need to perform their everyday tasks properly. Students then progress into the specifics of heating, cooling and refrigeration principles.

* Apprentices are required to apply and fill out paperwork in person on Fridays only, from 8 am until 11, at the JJATC. 650 W Cienega Ave., San Dimas, CA 91773

Example Building Trades Program





Paid Training

Pre-Apprentice	17.26
First Year	20.71
Second Year	23.02
Third Year	27.62
Fourth Year	32.22
Fifth Year	36.82

TRAINING

Year 1 Courses

- -Electrical Theory I Lecture (18 Weeks)
- -Mechanical Systems I Lecture/Lab (36 Weeks)
- -Brazing & Soldering | Lecture/Lab (18 Weeks)

Year 2 Courses

- -Electrical Controls II Lecture/Lab (36 Weeks)
- -Customer Relations II Lecture (9 Weeks)
- -Safety for Service and Benefits II (9 Weeks)
- -Installation II Lecture/Lab (18 Weeks)

Year 3 Courses

- -DDC III Lecture/Lab (18 Weeks)
- -Electrical Controls III Lecture/Lab (18 Weeks)
- -Thermodynamics III Lecture/Lab (18 Weeks)
- -Compressors III Lecture/Lab (18 Weeks)

Year 4 Courses

- -Market Applications IV Lecture/Lab (18 Weeks)
- -Pneumatics IV Lecture/Lab (18 Weeks)
- -HVAC Systems IV Lecture/Lab (18 Weeks)
- -Heat Loads & Air Distribution IV Lecture (18 Weeks)

Year 5 Courses

- -Start Test Balance V Lecture (18 Weeks)
- -Advanced Troubleshooting V Lecture/Lab (18 Weeks)
- -Water Chillers V Lecture/Lab (18 Weeks)
- -Variable Frequency Drives V Lecture/Lab (9 Weeks)
- -Hydronics V (9 weeks)

Credentials





Career Pathways

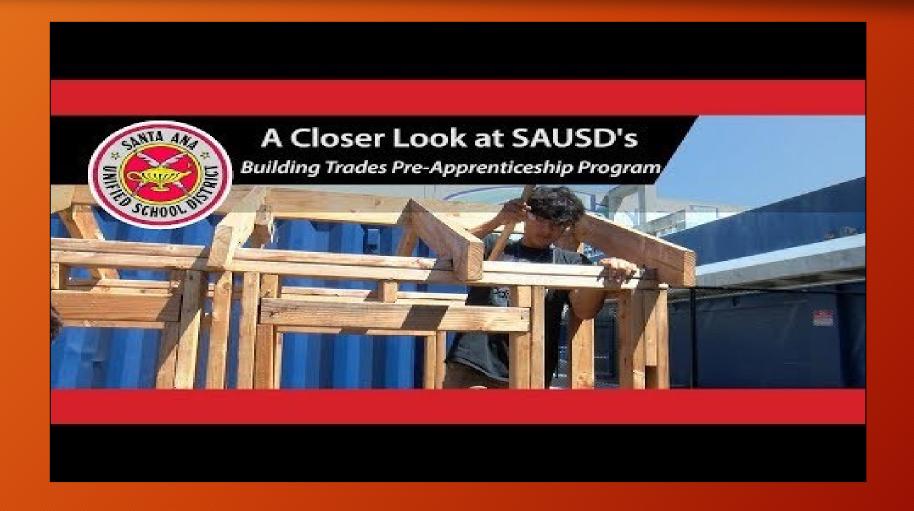
CLASS	WAGE
Journeyman	46.03
Industrial Welder ****	50.63
Foreman	52.93
General Foreman	57.54
Pre-Apprentice	17.26
First Year	20.71
Second Year	23.02
Third Year	27.62
Fourth Year	32.22
Fifth Year	36.82

TOTAL \$72.14 \$76.74 \$79.35 \$84.16 \$19.78 \$25.11 \$36.01 \$46.17 \$51.49 \$56.85

The "Total" includes:

Wages
Pension
Health Care
Fringe Benefits

Pre-Apprenticeship



QUESTIONS???





An Introduction to the Hospitality Training Academy

What we'll cover.



Created in the heart of Los Angeles...

- We train people to enter the hospitality and food service workforce...
- ...and in the process, pipeline underserved individuals into lifechanging union jobs with benefits.



Who We Are – The Hub of the Hospitality Sector

- The nonprofit labor-management partnership between UNITE HERE Local 11 and 170+ employers – including top hotels, restaurants, universities, sports and entertainment venues and airport concessions.
- A nationally recognized organization that trains the hospitality, food service, leisure, and tourism workforce in Southern California.



We provide FREE bestin-class training taught by experienced chefs and instructors in a professional kitchen.



Our Courses

Registered Apprenticeship Programs:

- Line Cook
- Room Attendant/Housekeeper
- Mixologist/Bartender
- Barista/Latte Artist

Additional Programs:

- Prep Cook Pre-Apprenticeship
- Customer Service
- Dishwashing

Benefits and services to ensure that students succeed:

- Classes are 100% FREE
- Classroom materials are 100% FREE: uniforms, books, knives
- We place 100% of graduates into good-paying union jobs
- We offer supportive services and wraparound case management, customer service training, ESL classes, financial and computer literacy, resume building, interview training, and more.



Our Community Commitment

As a collaboration between UNITE HERE Local 11 and 170+ contributing employers, HTA can...

Connect workers traditionally left behind to highquality, good-paying union jobs with benefits... and for many, offer a second chance career path.

Transform the lives of individuals from marginalized communities including people experiencing homelessness, justice-involved individuals, foster youth, veterans, and low-income youth and adults.

There is a Bright Future for Hospitality

And HTA will train those workers and serve the community

Job Creator

The leisure and hospitality sector is booming in Los Angeles. It is one of the largest industries in the region.

Travel Hub

In 2023, Los Angeles welcomed over 55 million visitors who spent over \$25 billion.

Boom Ahead

Los Angeles will host the FIFA World Cup in 2026 and the Olympics in 2028.

There are over 100 new hotels under development and thousands of new jobs that need to be filled.

Highlighted Course: Prep Cook (English and Spanish)

20 days of hands-on training for aspiring prep cooks: entry-level kitchen staff who prepare and cook recipes for a variety of dishes, including soups, salads, sandwiches, meat, vegetable and starch dishes, and buffet platters, all while ensuring proper food safety and sanitation.

What do students learn?

Knife skills, kitchen math, safety measures and practical, skill-based culinary training – job-ready for careers in supermarket delis, airport concessions, college dining halls, or other union food service employers.

What do students earn?

- California Food Handler Certification
- HTA Industry-Recognized Certificate of Completion



Highlighted Course: Line Cook Registered Apprenticeship (English and Spanish)

In 8 weeks, students become certified line cooks: a key culinary staff position with direct responsibility for cooking main dishes, recipe development, and kitchen operation.

What do students learn?

Higher level techniques (sauté, roast, bake, fry, butcher, knife skills, banquet prep and service), safety and sanitation – job-ready for careers in various kitchen stations to join kitchens at hotels, restaurants, entertainment venues, airport concessions, and other union food service employers.

What do students earn?

- ServSafe California Food Handler Certification
- HTA Industry Recognized Certificate of Completion
- California Department of Apprenticeship Standards Certificate
- U.S. Department of Labor Certificate



Training at the kitchen









Candidate Eligibility & Getting Started

Who is eligible?

- Students must have a valid authorization to work in the U.S. (Valid I.D. & Social Security number)
- Students must be at least 18 years of age upon graduating the HTA program
- Students must be substance-free and able to pass an employer drug screening test

What do we expect of students?

- Students must attend an in-person information session
- Students must complete the pre-requisites: in-person knife skills and kitchen math classes
- Students must meet program literacy requirements
- Students must participate in at least one interview with HTA staff
- Once in a class, students must arrive on time and demonstrate consistent engagement and positive behavior

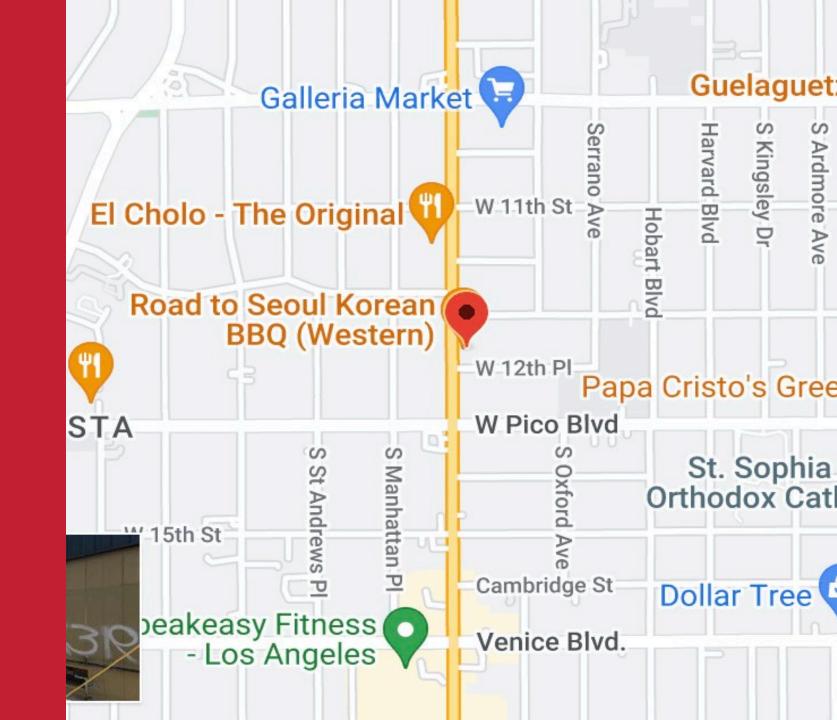


Where We Are

HTA Training Kitchen 1234 S. Western Avenue, Los Angeles, CA 90006

HTA Office

Program Info Session 1150 S. Olive Ave Suite 2600 Los Angeles, CA 90015



Don't Just Take It From Us! Listen to HTA student Perla Vogel's story below...











Let's Stay Connected

Name: Adine Forman

Title: Executive Director

Phone: 310.597.1898

Email: Adine.Forman@lahta.org

Website: www.lahta.org









	Health and So	cial Assistance (NAICS 6	2)							\top
NAICS	Description	2023 Jobs	Current Wages, Salaries, & Proprietor Earnings	2023 Employment Concentration			Conditions -		k	ey -
621	Ambulatory Health Care Services	107,699	\$78,967	1.13	X	1) Over 20,				Conditions
<u>622</u>	<u>Hospitals</u>	34,814	\$90,713	0.62	X	2) Salary >				3 Conditions
623	Nursing and Residential Care Facilities	27,652	\$55,907	0.82	X	Employn	nent Concentration >	2.0	Meets 1/3	3 Conditions
624	Social Assistance	57,890 228.055	\$28,337 \$65,112	1.11						+
		,,,,,,	ψ00,112							
	Manufac	turing (NAICS 31-33)								
			Current Wages, Salaries, &							+
NAICS	Description	2023 Jobs	Proprietor Earnings	2023 Employment Concentration						_
311 312	Food Manufacturing Beverage and Tobacco Product Manufacturing	7,619 2,538	\$56,191 \$62,674	0.40 0.69						
312	Textile Mills	2,536 713	\$62,674 \$57.940	0.69						+
314	Textile Product Mills	1,380	\$56,399	1.15						+
315	Apparel Manufacturing	4,036	\$68,182	3.57	X					+
316	Leather and Allied Product Manufacturing	238	\$82,309	0.70						1
321	Wood Product Manufacturing	1,368	\$57,700	0.28						
<u>322</u>	Paper Manufacturing	1,881	\$94,556	0.47						
323	Printing and Related Support Activities	6,672	\$59,164	1.57						
324	Petroleum and Coal Products Manufacturing	196	\$113,566	0.17						
325	Chemical Manufacturing	8,762	\$93,689	0.89						
326 327	Plastics and Rubber Products Manufacturing Nonmetallic Mineral Product Manufacturing	6,662 1,345	\$80,831 \$65,057	0.83 0.29						
331	Primary Metal Manufacturing	955	\$80,922	0.29						+
332	Fabricated Metal Product Manufacturing	20,097	\$71,703	1.27	X					+
333	Machinery Manufacturing	7,500	\$93,789	0.61	^					+
334	Computer and Electronic Product Manufacturing	33,875	\$151,517	2.82	X					
335	Electrical Equipment, Appliance, and Component Manufacturing	4,935	\$88,248	1.10						
<u>336</u>	Transportation Equipment Manufacturing	17,848	\$141,909	0.93						
337	Furniture and Related Product Manufacturing	4,899	\$66,581	1.16						
339	Miscellaneous Manufacturing	26,447	\$87,030	3.62	X					
		159,964	\$100,473							
	Education	al Services (NAICS 61)								-
		, ,								-
NAICS	Description	2023 Jobs	Current Wages, Salaries, & Proprietor Earnings	2023 Employment Concentration						
<u>611</u>	Educational Services	41,791	\$44,058	0.93	X					
	Const	ruction (NAICS 23)								+
	Collisti	ruction (NAICS 23)								+
NAICS	Description	2023 Jobs	Current Wages, Salaries, &	2023 Employment Concentration						
236	Construction of Buildings	30,118	Proprietor Earnings \$92,982	1.16	X					+
237	Heavy and Civil Engineering Construction	9,390	\$135,009	0.76						1
238	Specialty Trade Contractors	83,912	\$78,518	1.24	X					
		123,421	\$86,346							_
	Accommodation a	and Food Services (NAIC	S 72)							+
		1000	,							+
NAICS	Description	2023 Jobs	Current Wages, Salaries, & Proprietor Earnings	2023 Employment Concentration						
721	Accommodation	25,000	\$50,324	1.24	X					+
722	Food Services and Drinking Places	150,585	\$30,710	1.24	^					+
		175,585	\$33,503	1				1		+

	Conditions -				Key -						
1) Over 20,000 Jobs 2) Salary > \$38,370	ļ	4	-	Meets All Conditions Meets 2/3 Conditions			\vdash	$\overline{}$		-	
2) Salary > \$38,370 3) Employment Concentr	ration > 2.0	+	-	Meets 2/3 Conditions Meets 1/3 Conditions			\vdash	-		+	
Heavyment Corbert			$\perp \perp$	- AND THE SAME PARTY OF THE PAR							
	Industries with Over 20,00	00 Jobs			Industries with Salaries Over \$	38,370			Industries with Employment Concentration Over		
$\overline{}$	Health and Social Assistance (NAICS 6	:2)	-	+	Health and Social Assistance (NAICS 6:	2)	\vdash	-		Manufacturing (NAICS 31-33)	
$\overline{}$	Treatment could Assistance (NAICS)	~ ~ ~		+	Treatm and Goolal Assistance (NACS 0	Ť		-		munususuming (NACCS 51-55)	Т
NAICS	Description	2023 Jobs		NAICS	Description	Current Wages, Salaries, & Procrietor Earninos \$78,967				Description	2023 Employment Concentration
621 622	Ambulatory Health Care Services Hospitals	107,699 34.814		621 622	Ambulatory Health Care Services Hospitals	\$78,967 \$90,713	-	-	315 334	Apparel Manufacturing Computer and Electronic Product Manufacturing	3.57 2.82
622 623	Nursing and Residential Care Facilities	34,814 27.652		622	Nursing and Residential Care Facilities	\$90,713 \$55.907	-	-	334	Miscellaneous Manufacturing	3.62
624	Social Assistance	57,890									
					Manufacturing (NAICS 31-33)						
	Manufacturing (NAICS 31-33)							-			
				NAICS	Description	Current Wages, Salaries, &		$\overline{}$			1
NAICS	Description	2023 Jobs		311	Food Manufacturing	Proprietor Earnings \$56,191	ι	⊢	-	+	+
NAICS 332	Description Fabricated Metal Product Manufacturing	2023 Jobs 20.097		311 312	Beverage and Tobacco Product Manufacturing	\$66,191 \$62.674	-	-		+	+
334	Computer and Electronic Product Manufacturing	33.875		313	Textile Mills	\$57.940	=	=			<u> </u>
339	Miscellaneous Manufacturing	26,447	-	314	Textile Product Mills	\$56,399		=			
\vdash	Educational Consists (C1100 01)		+-+	315	Apparel Manufacturing	\$68,182	Ь,	⊢	 	+	+
	Educational Services (NAICS 61)		-	316	Leather and Allied Product Manufacturing Wood Product Manufacturing	\$82,309 \$57,700	-	⊢—	-		
NAICS	Description	2023 Jobs	-	321 322	Wood Product Manufacturing Paper Manufacturing	\$57,700 \$94.556	Ь,			 	+
611	Educational Services	41,791		323	Printing and Related Support Activities	\$59,164	-	-		†	†
				324	Petroleum and Coal Products Manufacturing	\$113,566		=			
	Construction (NAICS 23)			325	Chemical Manufacturing	\$93,689					
			-	326	Plastics and Rubber Products Manufacturing	\$80,831		\vdash			
NAICS	Description Construction of Buildings	2023 Jobs 30,118		327	Nonmetallic Mineral Product Manufacturing Primary Metal Manufacturing	\$65,057 \$80,922	-	-	-	-	
236	Construction of Buildings Specialty Trade Contractors	30,118 83.912		332	Primary Metal Manufacturing Fabricated Metal Product Manufacturing	\$80,922 \$71,703	Ь,	-		+	+
				333	Machinery Manufacturing	\$93,789	-				
ı ——	Accommodation and Food Services (NAIC	3S 72)		334	Computer and Electronic Product Manufacturing	\$151,517		-	1		1
		1		335	Electrical Equipment, Appliance, and Component Manufacturing	\$88.248		=			
NAICS	Description Accommodition	2023 Jobs 25.000		336 337	Transportation Equipment Manufacturing Furniture and Related Product Manufacturing	\$141,909 \$66,581	二	二			
721 722	Accommodation Food Services and Drinking Places	25,000 150,585	-	337	Furniture and Related Product Manufacturing Miscellaneous Manufacturing	\$66,581 \$87,030		-			+
	The second secon	199,000					\vdash	-			
					Educational Services (NAICS 61)			-			
I	1		1 1	NAICS	Description	Current Wages, Salaries, &	١ .		1		1
	 	+	-	611	Educational Services	Procrietor Earnings \$44,058	т,	-	—	 	
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			\bot		Construction (NAICS 23)			二			
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			1 1	NAICS	Description	Current Wages, Salaries, & Proprietor Earnings	١,	l	1	1	1
			\perp	236	Construction of Buildings	\$92,982		-			
		\bot		237	Heavy and Civil Engineering Construction	\$135,009		-			
	l	4	\vdash	238	Specialty Trade Contractors	\$78,518		ᅳ			1
	+	+	-	+	Accommodation and Food Services (NAIC	C 72)	-			+	+
	+	+	+-	+	Accommodation and rood services (NAIC	141	٠	⊢	 	+	+
	†	+	+-		V	Current Wages, Salaries, &	-	-	—	†	†
			\bot	NAICS	Description	Proprietor Earnings					
				721	Accommodation	\$50,324					

	Health and Social Assist	tance (NAICS 62)		
NAICS	Description	2023 Jobs	Current Wages, Salaries, &	2023 Employment
6211	Offices of Physicians	27,924	Proprietor Earnings \$109,357	Concentration 0.88
6212	Offices of Physicians Offices of Dentists	17.079	\$63,006	1.48
6213	Offices of Other Health Practitioners	22,795	\$54,651	1.63
6214	Outpatient Care Centers	16,956	\$91,826	1.38
6215 6216	Medical and Diagnostic Laboratories	8,718	\$92,764	2.41
6219	Home Health Care Services Other Ambulatory Health Care Services	10,086 4,142	\$47,587 \$68,444	0.57 1.01
6221	General Medical and Surgical Hospitals	32,206	\$92,122	0.61
6222	Psychiatric and Substance Abuse Hospitals	1,006	\$65,989	0.74
6223	Specialty (except Psychiatric and Substance Abuse) Hospitals	1,603	\$77,908	0.59
6231 6232	Nursing Care Facilities (Skilled Nursing Facilities) Residential Intellectual and Developmental Disability, Mental Health, and Su	10,870 5,428	\$65,478 \$54,827	0.72 0.80
6233	Continuing Care Retirement Communities and Assisted Living Facilities for t	10,493	\$46,510	1.04
6239	Other Residential Care Facilities	861	\$56,408	0.50
6241	Individual and Family Services	46,858	\$25,429	1.40
6242	Community Food and Housing, and Emergency and Other Relief Services	1,933	\$60,668	0.82
6243 6244	Vocational Rehabilitation Services	1,676	\$40,791	0.54
0244	Child Day Care Services	7,423 228,055	\$35,464 \$65,112	0.57
		·	φου, 112	
	Manufacturing (NA	AICS 31-33)		
NAICS	Description	2023 Jobs	Current Wages, Salaries, &	2023 Employment
NAICS	Description		Proprietor Earnings	Concentration
3111	Animal Food Manufacturing	165	\$55,979	0.21
3112	Grain and Oilseed Milling	66	\$71,435	0.09
3113 3114	Sugar and Confectionery Product Manufacturing Fruit and Vegetable Preserving and Specialty Food Manufacturing	122 694	\$39,125 \$69,051	0.14 0.36
3115	Dairy Product Manufacturing	515	\$80,150	0.29
3116	Animal Slaughtering and Processing	290	\$43,716	0.05
3117	Seafood Product Preparation and Packaging	85	\$64,507	0.23
3118	Bakeries and Tortilla Manufacturing	3,431	\$42,912	0.88
3119 3121	Other Food Manufacturing Beverage Manufacturing	2,252 2,478	\$68,763 \$62,975	0.81 0.70
3122	Tobacco Manufacturing	59	\$50,087	0.49
3131	Fiber, Yarn, and Thread Mills	15	\$36,300	0.06
3132	Fabric Mills	218	\$70,102	0.42
3133	Textile and Fabric Finishing and Fabric Coating Mills	481	\$53,085	1.65
3141 3149	Textile Furnishings Mills Other Textile Product Mills	389 990	\$50,155 \$58,855	0.80 1.39
3151	Apparel Knitting Mills	395	\$88,806	4.61
3152	Cut and Sew Apparel Manufacturing	3,413	\$66,610	3.87
3159	Apparel Accessories and Other Apparel Manufacturing	227	\$55,902	1.40
3161	Leather and Hide Tanning and Finishing	11	\$59,229	0.25
3162 3169	Footwear Manufacturing Other Leather and Allied Product Manufacturing	161 65	\$93,022 \$59,815	1.15 0.43
3211	Sawmills and Wood Preservation	<10	Insf. Data	0.43
3212	Veneer, Plywood, and Engineered Wood Product Manufacturing	19	\$76,519	0.02
3219	Other Wood Product Manufacturing	1,344	\$57,465	0.46
3221	Pulp, Paper, and Paperboard Mills	54	\$53,052	0.05
3222 3231	Converted Paper Product Manufacturing Printing and Related Support Activities	1,827 6,672	\$95,788 \$59,164	0.61 1.57
3241	Petroleum and Coal Products Manufacturing	196	\$113,566	0.17
3251	Basic Chemical Manufacturing	393	\$118,865	0.24
3252	Resin, Synthetic Rubber, and Artificial and Synthetic Fibers and Filaments M	425	\$71,535	0.40
3253	Pesticide, Fertilizer, and Other Agricultural Chemical Manufacturing	66	\$110,199	0.16
3254 3255	Pharmaceutical and Medicine Manufacturing Paint, Coating, and Adhesive Manufacturing	4,244 693	\$101,627 \$94,974	1.13 0.95
3256	Soap, Cleaning Compound, and Toilet Preparation Manufacturing	2,025	\$75,850	1.57
3259	Other Chemical Product and Preparation Manufacturing	918	\$93,664	1.02
3261	Plastics Product Manufacturing	5,482	\$82,937	0.83
3262	Rubber Product Manufacturing	1,180	\$71,045	0.80
3271 3272	Clay Product and Refractory Manufacturing Glass and Glass Product Manufacturing	151 332	\$68,908 \$61,310	0.35 0.35
3273	Cement and Concrete Product Manufacturing	465	\$73,630	0.35
3274	Lime and Gypsum Product Manufacturing	53	\$62,855	0.31
3279	Other Nonmetallic Mineral Product Manufacturing	344	\$55,718	0.38
3311	Iron and Steel Mills and Ferroalloy Manufacturing	84	\$68,336	0.09
3312 3313	Steel Product Manufacturing from Purchased Steel Alumina and Aluminum Production and Processing	151 84	\$85,396 \$166,881	0.24 0.13
3313	Nonferrous Metal (except Aluminum) Production and Processing	274	\$166,881	0.13
3315	Foundries	361	\$74,867	0.31
3321	Forging and Stamping	1,096	\$68,798	1.10
3322	Cutlery and Handtool Manufacturing	212	\$58,765	0.51
3323	Architectural and Structural Metals Manufacturing	3,295	\$70,438	0.74
3324 3325	Boiler, Tank, and Shipping Container Manufacturing Hardware Manufacturing	527 190	\$95,323 \$59,202	0.51 0.71
3326	Spring and Wire Product Manufacturing	243	\$60,777	0.71
3327	Machine Shops; Turned Product; and Screw, Nut, and Bolt Manufacturing	7,736	\$73,460	2.05
3328	Coating, Engraving, Heat Treating, and Allied Activities	3,169	\$59,674	2.23
3329	Other Fabricated Metal Product Manufacturing	3,629	\$79,199	1.18
3331	Agriculture, Construction, and Mining Machinery Manufacturing	309	\$109,438	0.13
3332	Agriculture, Construction, and Mining Machinery Manufacturing Industrial Machinery Manufacturing	900	\$109,438 \$91,866	0.13

3333 3334	Commercial and Service Industry Machinery Manufacturing	1,353	\$108,592	1.36
3335	Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipm Metalworking Machinery Manufacturing	268 1,847	\$85,225 \$69,405	0.17 1.04
3336	Engine, Turbine, and Power Transmission Equipment Manufacturing	101	\$86,802	0.10
3339	Other General Purpose Machinery Manufacturing	2,722	\$102,941	0.87
3341	Computer and Peripheral Equipment Manufacturing	4,058	\$137,098	2.30
3342	Communications Equipment Manufacturing	1,345	\$103,941	1.44
3343	Audio and Video Equipment Manufacturing	1,061	\$109,223	5.05
3344	Semiconductor and Other Electronic Component Manufacturing	13,354	\$169,221	3.10
3345	Navigational, Measuring, Electromedical, and Control Instruments Manufact	13,652	\$146,591	2.95
3346	Manufacturing and Reproducing Magnetic and Optical Media	405	\$147,137	2.84
3351	Electric Lighting Equipment Manufacturing Household Appliance Manufacturing	1,242	\$73,839	2.86 0.09
3352 3353	Electrical Equipment Manufacturing	65 1,824	\$85,543 \$101,751	1.14
3359	Other Electrical Equipment and Component Manufacturing	1,804	\$84,611	1.03
3361	Motor Vehicle Manufacturing	3,444	\$260,173	1.10
3362	Motor Vehicle Body and Trailer Manufacturing	298	\$73,687	0.16
3363	Motor Vehicle Parts Manufacturing	2,022	\$74,681	0.33
3364	Aerospace Product and Parts Manufacturing	10,661	\$124,696	1.90
3365	Railroad Rolling Stock Manufacturing	392	\$149,223	1.71
3366	Ship and Boat Building	66	\$61,976	0.04
3369	Other Transportation Equipment Manufacturing	966	\$74,418	2.15
3371	Household and Institutional Furniture and Kitchen Cabinet Manufacturing	2,894	\$61,381	1.06
3372 3379	Office Furniture (including Fixtures) Manufacturing	1,817 188	\$75,976	1.60 0.52
3379	Other Furniture Related Product Manufacturing Medical Equipment and Supplies Manufacturing	21,543	\$55,862 \$90,727	0.52 5.78
3399	Other Miscellaneous Manufacturing	4,903	\$70,788	1.37
0000	Carlot Interestinational International Ing	159,964	\$100,473	
		,	¥ 122, 112	
	Educational Services ((NAICS 61)		
NAICS	Description	2023 Jobs	Current Wages, Salaries, &	2023 Employment
6111		10,614	Proprietor Earnings \$50,038	Concentration 0.82
6112	Elementary and Secondary Schools Junior Colleges	571	\$41,843	1.65
6113	Colleges, Universities, and Professional Schools	7,846	\$64,523	0.40
6114	Business Schools and Computer and Management Training	723	\$61,800	0.81
6115	Technical and Trade Schools	1,863	\$80,336	1.42
6116	Other Schools and Instruction	17,962	\$26,182	2.51
6117	Educational Support Services	2,210	\$52,145	0.87
011/				0.07
0111		41,791	\$44,058	0.07
0111		41,791		0.01
0117	Construction (NAI	41,791		0.07
0111		41,791 CS 23)	\$44,058	
NAICS		41,791	\$44,058 Current Wages, Salaries, &	2023 Employment
NAICS	Construction (NAI	41,791 CS 23)	\$44,058 Current Wages, Salaries, & Proprietor Earnings	2023 Employment Concentration
	Construction (NAI	41,791 CS 23)	\$44,058 Current Wages, Salaries, &	2023 Employment
NAICS 2361	Construction (NAI	41,791 CS 23) 2023 Jobs 17,511	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169	2023 Employment Concentration 1.11 1.24 0.63
NAICS 2361 2362 2371 2372	Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564	2023 Employment Concentration 1.11 1.24 0.63 2.54
NAICS 2361 2362 2371 2372 2373	Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84
NAICS 2361 2362 2371 2372 2373 2373	Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57
NAICS 2361 2362 2371 2372 2373 2379 2381	Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28
NAICS 2361 2362 2371 2372 2373 2379 2381 2381 2382	Construction (NAI Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383	Construction (NAI Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,483	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18
NAICS 2361 2362 2371 2372 2373 2379 2381 2381 2382	Construction (NAI Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,483 \$76,777	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383	Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors Other Specialty Trade Contractors	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,463 \$76,777 \$86,346	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383	Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors Other Specialty Trade Contractors	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,463 \$76,777 \$86,346	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383	Construction (NAI Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,463 \$76,777 \$86,346	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383 2389	Construction (NAI) Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors Other Specialty Trade Contractors Accommodation and Food Se	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421 Prvices (NAICS 7	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,483 \$76,777 \$86,346	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18 1.62 0.89
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383 2389	Construction (NAI) Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors Other Specialty Trade Contractors Accommodation and Food Se	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421 Prvices (NAICS 7	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,483 \$76,777 \$86,346	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18 1.62 0.89
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383 2389	Construction (NAI Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors Other Specialty Trade Contractors Accommodation and Food Se Description Traveler Accommodation	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421 Prvices (NAICS 7	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,483 \$76,777 \$86,346	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18 1.62 0.89
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383 2389 NAICS 7211 7212	Construction (NAI Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors Other Specialty Trade Contractors Accommodation and Food Se Description Traveler Accommodation RV (Recreational Vehicle) Parks and Recreational Camps	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421 ervices (NAICS 7	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,483 \$76,777 \$86,346 Current Wages, Salaries, & Proprietor Earnings \$50,285 \$43,172	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18 1.62 0.89
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383 2389 NAICS 7211 7212 7213	Construction (NAI Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors Other Specialty Trade Contractors Accommodation and Food Se Description Traveler Accommodation RV (Recreational Vehicle) Parks and Recreational Camps Rooming and Boarding Houses, Dormitories, and Workers' Camps	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421 Prvices (NAICS 7	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,483 \$76,777 \$86,346 Current Wages, Salaries, & Proprietor Earnings \$50,285 \$43,172 \$76,043	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18 1.62 0.89 2023 Employment Concentration 1.28 0.43 0.75
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383 2389 NAICS 7211 7212 7213 7223	Construction (NAI Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors Other Specialty Trade Contractors Accommodation and Food Se Description Traveler Accommodation RV (Recreational Vehicle) Parks and Recreational Camps Rooming and Boarding Houses, Dormitories, and Workers' Camps Special Food Services	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421 Prvices (NAICS 7 2023 Jobs 24,520 354 126 6,971	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,483 \$76,777 \$86,346 Current Wages, Salaries, & Proprietor Earnings \$50,285 \$43,172 \$78,043 \$40,988	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18 1.62 0.89 2023 Employment Concentration 1.28 0.43 0.75 0.73
NAICS 2361 2362 2371 2372 2373 2379 2381 2382 2383 2389 NAICS 7211 7212 7213	Construction (NAI Description Residential Building Construction Nonresidential Building Construction Utility System Construction Land Subdivision Highway, Street, and Bridge Construction Other Heavy and Civil Engineering Construction Foundation, Structure, and Building Exterior Contractors Building Equipment Contractors Building Finishing Contractors Other Specialty Trade Contractors Accommodation and Food Se Description Traveler Accommodation RV (Recreational Vehicle) Parks and Recreational Camps Rooming and Boarding Houses, Dormitories, and Workers' Camps	41,791 CS 23) 2023 Jobs 17,511 12,607 4,050 1,185 3,314 842 16,307 34,056 22,596 10,953 123,421 Prvices (NAICS 7	\$44,058 Current Wages, Salaries, & Proprietor Earnings \$81,023 \$109,592 \$118,169 \$203,564 \$117,228 \$189,529 \$74,753 \$88,203 \$67,483 \$76,777 \$86,346 Current Wages, Salaries, & Proprietor Earnings \$50,285 \$43,172 \$76,043	2023 Employment Concentration 1.11 1.24 0.63 2.54 0.84 0.57 1.28 1.18 1.62 0.89 2023 Employment Concentration 1.28 0.43 0.75

Date	Deliverables (End of August)
	Regional Plan Part IStrategiesPriority Industries
4/26	 Priority Industry Selection Review Strategy Refinement Review Draft Industry Sector Coordinator RFQ
5/17	 Outreach and Engagement Findings for Native American Community Review Strategy Refinement Approve Industry Sector Coordinator RFQ
6/7	 Approve Strategy Refinement Approve process for selecting industry sector coordinators Review Regional Plan Part I
7/12 In-Person	 Select/Approve Industry Sector Coordinators Approve Regional Plan Part I Review/Approve Theory of Change/Logic Model
8/9	 Review Draft SFP for Catalyst and Regional Invesment Initiative Review Supplemental Content to Strategy Refinement (if necessary)
8/23	 Approve All Planning Phase Plan Deliverables to the state Approve SFP for Catalyst and Regional Investment Initiative
Public Forum September	A public launch of the Outcomes for Phase I
October- December	Catalyst Priorities and RII selection process
2025	Meet Bi-Monthly and hopefully Quarterly

Program Updates

- Catalyst Funds can be used to address all strategies and/or priority sectors.
 - Where is the balance between openness and focus?
- If Regional Investment Initiative Project(s) meets all guidelines, it (should) be funded.
 - Where is the balance between ensuring a project is funded vs. deliberating on the "best" project?
 - ODoes the collaborative want to wait for the final state solicitation for proposal before issuing our own?
- Portfolio of Projects in early 2026 (exploratory, last-mile, implementation) to address strategies and/or priority sectors.
 - What is the relationship between what this collaborative will elect to fund and what the state will do with this portfolio?

Strategy Ratification

- All notes from stakeholder sub-groups will be shared.
- Staff will submit a draft document for review.
- Collaborative will have the opportunity to edit the draft document.
 - oEach subgroup selects a spokesperson responsible for reporting out to collaborative the ideas "discussed" among their group.
 - Spokesperson will have the opportunity to discuss topics with staff before and/or after collaborative meetings
 - Notes and takeaways from the call will be shared with the full subgroup.